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### Voice Over IP Overview: Services, Architectures, Ordering, and Billing

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An SAIC Company

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### **VoIP Sea and Islands**

VolP Net

Island 1

VolP Net

Island 2

Continent

Telcordia
Technologies

PSTN Continent

### Introduction

- VolP is here now and is growing rapidly.
- The regulatory issues are being addressed. The benefits from VoIP technology of efficient use of networks and new enabled services are much greater than the cost cutting via circumventing regulatory charges
- Retail VoIP service ordering and billing solutions for different VoIP architectures are being developed with different maturity.
- Interconnection and wholesale/resell business processes and data exchange among VoIP related service providers lack industry wide coordination.
- OBF can play an important role to connect existing and emerging VoIP islands cost-effectively in ordering and billing.



OBF: EMI, MECAB, SECAB, LSOG, ASOG, IP based Record, .....



### Outline

- What and Why VolP
  - VolP Services
  - VolP Market and Evolution
  - VolP Technology Overview
  - State of VoIP Technology Adoption
  - VolP End Point Connection Types
  - Key Differences of VolP Ordering and Provisioning from Circuit Switch Voice Services
  - Key Differences of VoIP Billing from Circuit Switched Voice Services
  - Issues: Regulatory, Business, Standards

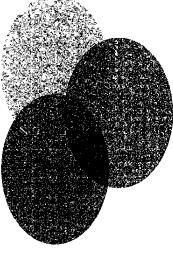


## What is Voice over IP (VoIP)?

and the associated services enabled by the technology Voice over IP is the technology to transmit voice over IP networks

### **VoIP Services**

Telephony Services



Other IP Voice Applications

**Unified Communication Services** 



### **VoIP Services**

### O Gention Services

- POTS/Class/Voice Mail Services (Internet/IP Telephony)
  - PC to PC
  - PC to Phone
  - · Phone to Phone
  - Phone Card (Pre-Paid or Post-Paid)
- Centrex/PBX Services (IP Centrex/PBX)
- IN Services
  - Toll Free, Time-of-Day Routing, Voice VPN, Area Code Selection, Voice Dialing, SCP-enabled services, ....

### Unified Communication Services

- Multimedia/Mixed Media Communication
  - Instant Messaging, On-demand Conferencing, Presence Management, Collaboration. Media Streaming, Unified Messaging, Caller Image/Info Delivery, ....
- Web/Data/Voice Integration
  - Click to Talk from Web or E-Mail, Directory Dialing, ENUM (E.164+DN), Real-Time Feature Parameter Changes, Call Control and Logging, Automated Attendant, ....

### IP Voice Applications

- Enterprise Applications
  - Distance Training/Learning, IP Contact Center, Voice Portal, Voice Enabled Transaction and Content Services, Voice Web Advertisement, Tele-medicine
- Personal Applications
  - Multi-Modal Navigation/Map, Voice Enabled Information Services, Gaming with Voice and Data



### Why VolP

### 1. Cost Savings

- Efficient Use of Network Bandwidth for Voice and Other Traffic
- Enabling Customer Self Service to Cut Down CSR Costs
- Leveraging the Maturity of IP Technology, Competition of IP Equipment, and Broadband Internet Access
- Enabling Business Customers to Reduce Telecom Management Costs of Voice and Data
- Lowering the Toll Costs for Customers Thru IP Network

### 2. New Services

- New and High-Margin Telecom Service Revenues for Carriers
- Satisfying Customer's Needs for More Convenience and Unified Communications
- Enabling Disaster Recovery and Remote Operations for Business Customers



### **VolP Service Market**

- IP telephony service providers handle about 1.12 B calls/month (1/2002);
   B calls in 2001; \$1.7 B revenue from intl. calls about 5% of total International minutes
- 2. Other VoIP services reach about \$25B in 2008, growing from < \$2B in 2003

Sources

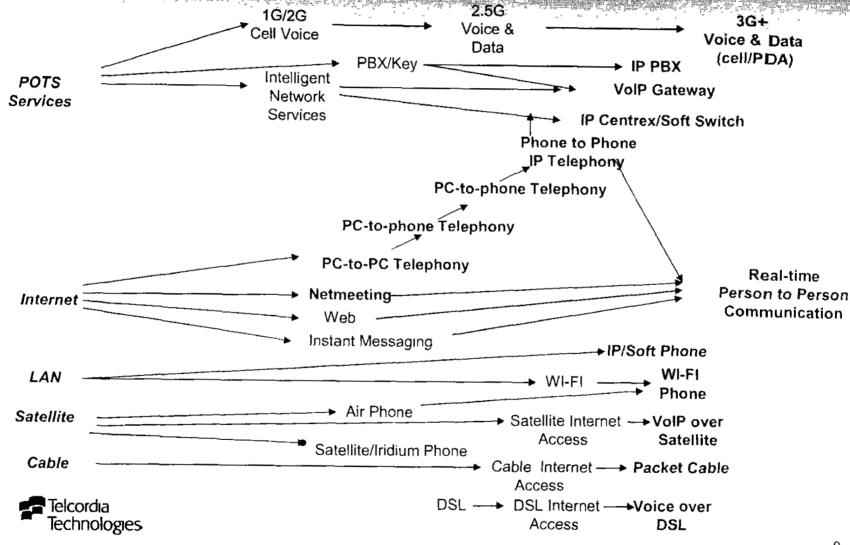
(1) iLOCUS, 2002

(2) Telcordia Technologies analysis from industry sources IDC, Frost and Sullivan, Yankee Group, EletroniCast, CyberEdge Information Systems

(3) IDC, U.S. Contact Center Consulting and Implementation Service Forecast and Analysis, 2002-2006, April 2002

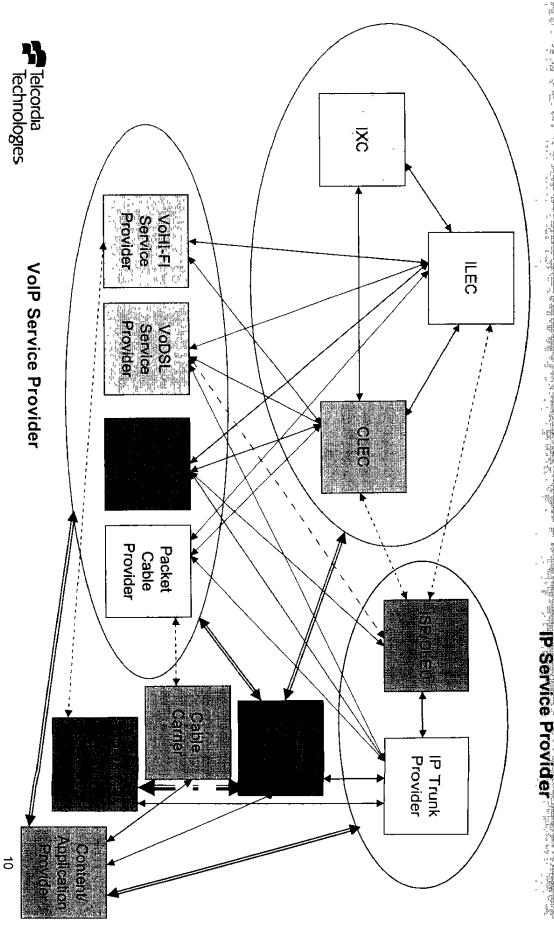


### Voice over IP Evolution - End User View



## Business Relationships Among Carrier Types – Ordering and Billing

- Wife line Volce Sarvica Provider



### **VolP Technology Overview**

### VolP Architectures

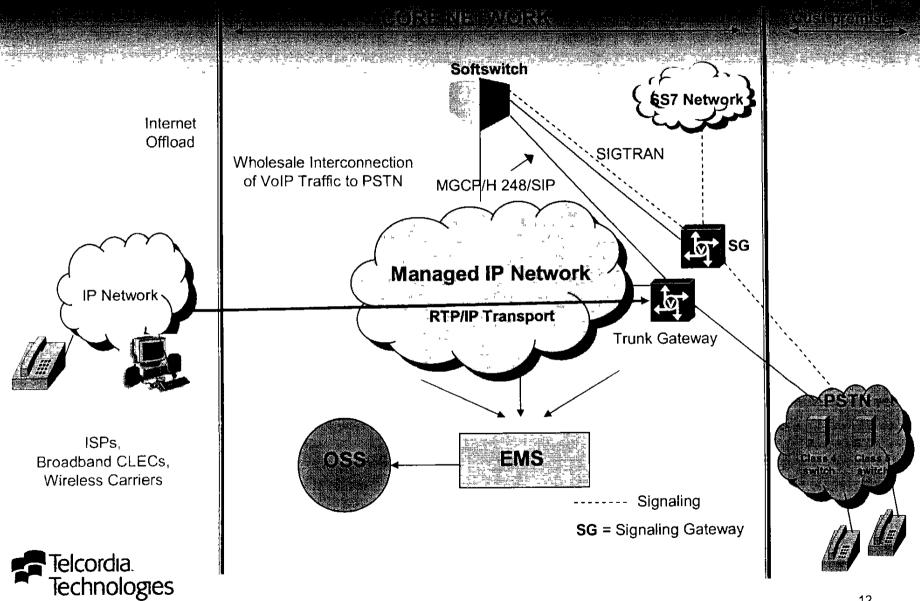
- Class 4 Internet Telephony Gateway
- Class 4 Packet Tandem
- H.323 Gateway/Gatekeeper
- SIP Server
- Class 5 Soft Switch\*
- IP-Centrex with Circuit Switch
- Packet Cable

### VolP Architecture Components

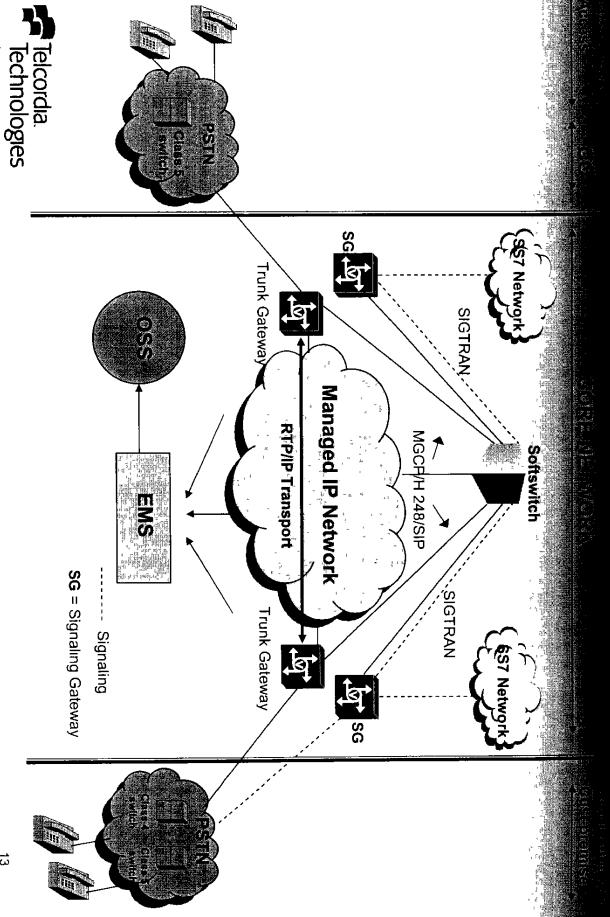
- Access Transport Medium (DSL, Cable, LAN, WI-FI, Satellite)
- Voice Terminal (POTS phone, cell/smart phone, PDA, IP phone, PC+USB phone, PC, WI-FI phone)
- Network Protocols (ITU <u>H.323</u>. H.248, BICC, IETF <u>SIP</u>, MGCP, SIGTRAN, IEEE 802.11e, 3GPP 3G-324M, Cable Lab NCS)
- Network Systems (<u>Soft Switch; Gatekeeper; Gateway</u> -Trunk, Signaling, CAS, PRI, Analog, GSM; Residential Gateway-IAD, MTA, Loop Start; <u>SIP Server; Service Server</u> Feature, Conference, Packet Voice Mail, Media, Announcement, Wiretap, IVR Server)



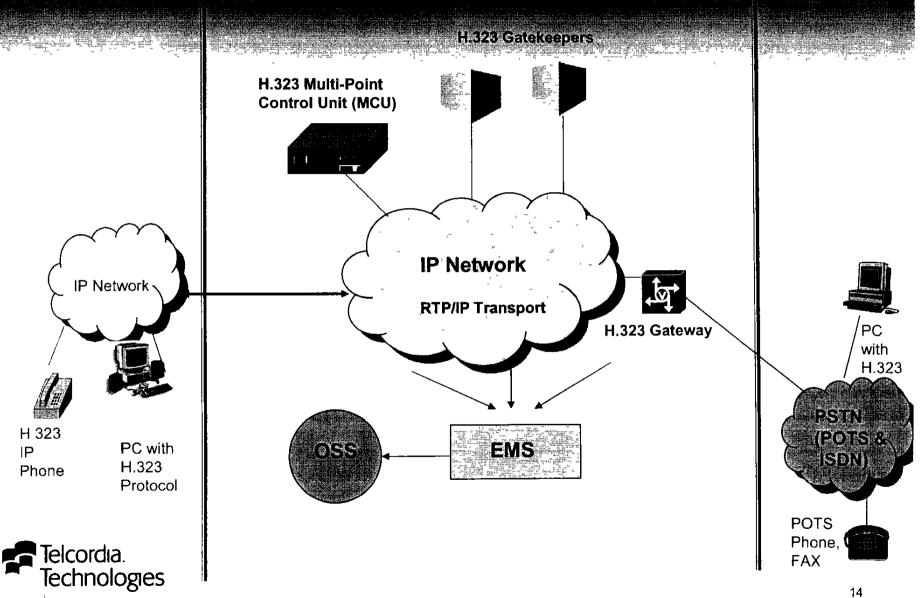
### Class 4 Internet Telephony Gateway VolP Architecture



# Class 4 Packet Tandem VoIP Architecture

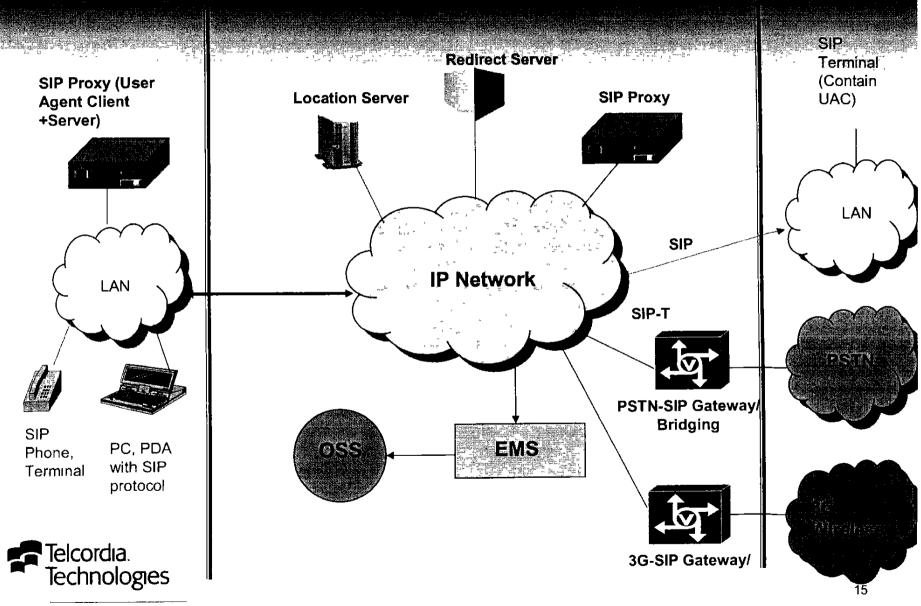


### H.323 Gateway/Gatekeeper VoIP Architecture

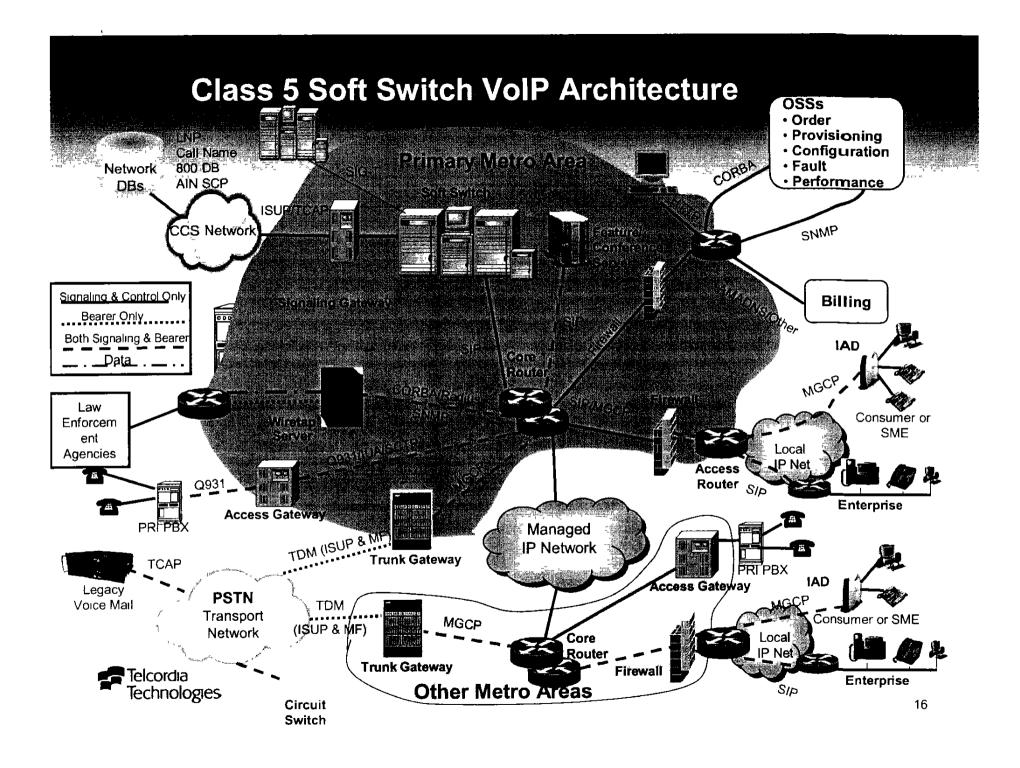


Performance from Experience

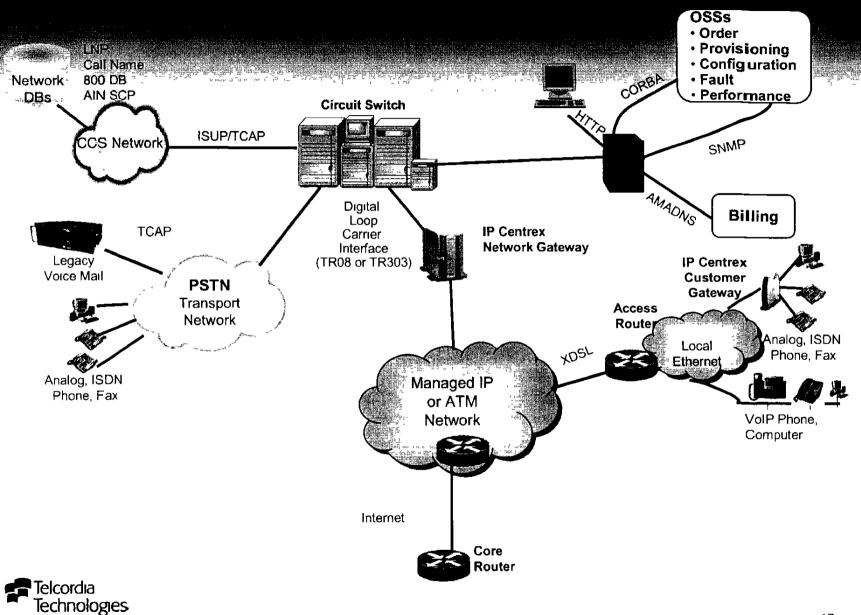
### **SIP VolP Architecture**



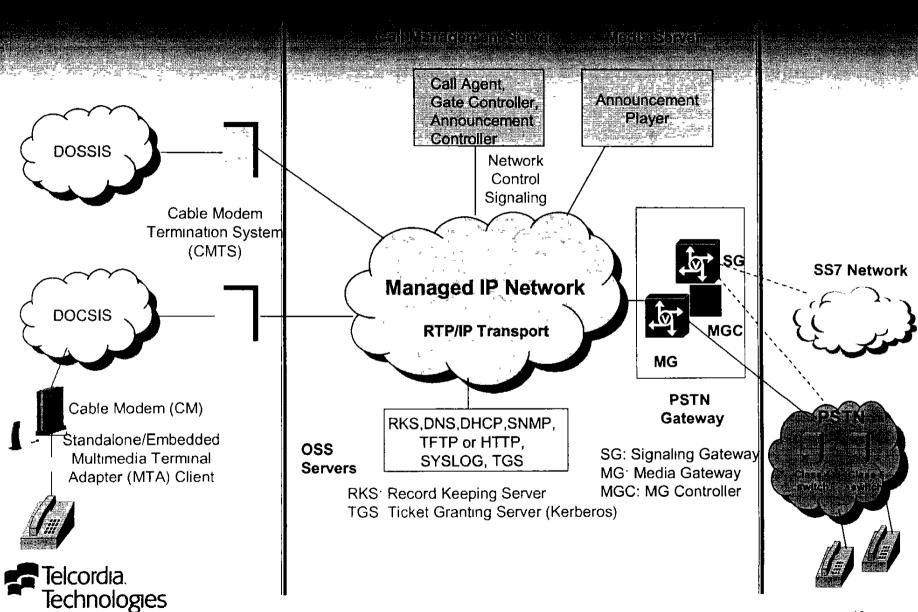
Performance from Experience



### **IP Centrex with Circuit Switch VolP Architecture**



### **Packet Cable VolP Architecture**



### **State of VolP Technology Adoption**

### ANCHIE GENERALIE SERVICE EN CONTROL EN CONTR

- LEC/IXC (Class 4 and 5 Soft Switches, Gateway, IP Centrex H.323, MGCP, Megaco, SIP)
- Cable Carriers (Packet Cable)
- Satellite Carriers (H.323, SIP)
- Wireless Carriers (mainly in IP trunking, 3G-324M, SIP later)
- Hot Spot Providers (early stage, SIP)
- Internet Service Providers (early stage, SIP based)
- Application Service Providers (IP Contact Center, H.323, SIP)
- Broadband CLECs (early stage)
- Enterprise Companies (H.323 mainly)
- System Integrator/Outsourcing Firms (IP Centrex/PBX)



# Voice over WI-FI over IP Pipes



STARBUCKS CC

# VoIP End Point Connection Types

POTS Phone - PSTN\*-**PSTN** - **POTS** Phone

**Cell Phone** 

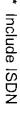
-- RAN RAN -- Cell Phone

POTS Phone - BAN\*\* \* BAN POTS Phone

**IP Phone Device -- IP** 

**IP Phone Device** 

WIFI Phone -- WLAN WLAN -- WI-FI Phone

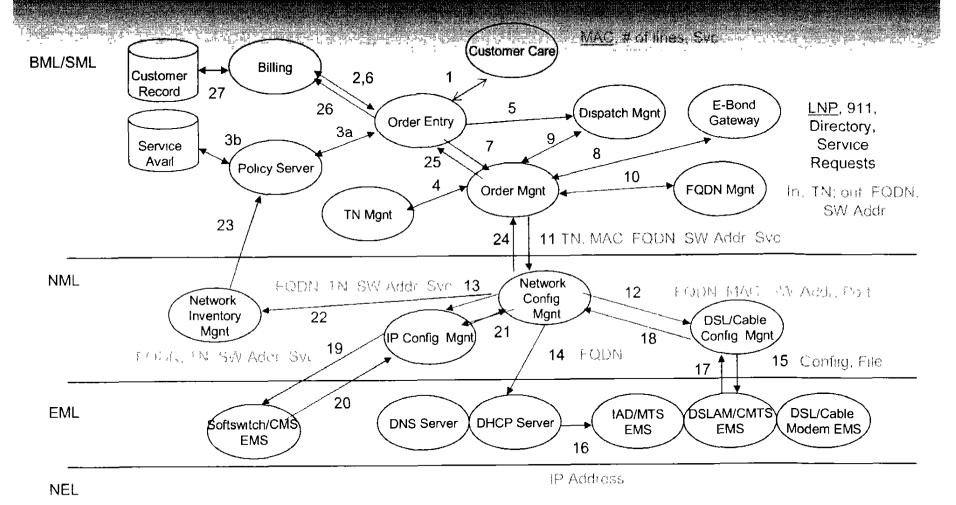


<sup>\*</sup> Include ISDN

\*\* Include DSL and Cable



### **VolP Initial Provisioning Process Example – No Service Server for VoDSL and Packet Cable in Class 5 Soft Switch Architecture**





### **Key Differences VolP Ordering and Provisioning From Circuit Switched Voice Services**

- Provisioning and Ordering for Various VolP Architecture and Components
- Varieties of IP Transport Network Infrastructure and QoS (e.g. MPLS, IP with DiffServ, ATM, DWDM, .....)
- Provisioning Mechanisms for Diversity of CPE (e.g. IAD, MTA, Residential Gateway, IP Phone -- subscribe/notify scheme\*)
- Interaction of Existing LAN Devices with VolP CPE
- Multiple VolP Protocols
- Assignment of FQDN Besides Phone Numbers
- Use of DNS/DHCP Servers for Static and Dynamic IP Address
- New/Change/Cancel Orders (Port Numbers, Features)
- Customer Self Provisioning and Personal Call Control for Ports and Features from PC/PDA/Phones



<sup>\*</sup> Notify using SNMP, SIP/Notify while Subscribe using TFTP, HTTP



